

Consolidated Financial Results for the Twelve Months Ended March 31, 2026 [IFRS] (Abridged)

Listed Company Name: LITALICO Inc.

URL: <https://litalico.co.jp/en/>

Explanatory materials for financial results: Yes

Listed Exchange: Tokyo Stock Exchange (Ticker: 7366)

TEL: +813(5704)7355

Briefing on financial results: Yes

(For institutional investors and analysts)

Scheduled date of general shareholders' meeting: June 25, 2026

Submission of Annual Securities Report: June 18, 2026

Dividend payment commencement date: June 11, 2026

Representative: Atsumi Hasegawa, Representative Director and President

Main Contact: Sho Nochi, IR Manager

(Rounded to the nearest million yen)

1. Consolidated Financial Results for the Twelve Months Ended March 31, 2026 (April 1, 2025 to March 31, 2026)**(1) Consolidated Operating Results**

(% figures show year-on-year change)

	Net Sales		Operating Profit		Pre-tax Profit		Net Profit		Profit Attributable to the Owners of the Parent		Total Comprehensive Income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Twelve months ended March 31, 2026	38,247	17.7	4,576	32.8	4,233	33.2	2,738	14.0	2,738	14.0	3,482	55.2
Twelve months ended March 31, 2025	32,484	—	3,445	—	3,177	—	2,402	(32.2)	2,402	(32.2)	2,244	(37.8)

	Basic Earnings per Share	Diluted Earnings per Share	Return on Equity	Ratio of Profit Before Tax to Total Assets	Operating Profit Margin
	Yen	Yen	%	%	%
Twelve months ended March 31, 2026	77.54	77.37	20.4	11.1	12.0
Twelve months ended March 31, 2025	67.27	67.14	21.0	10.9	10.6

(Note) During the fiscal year ended March 31, 2025 and thereafter, LITALICO have sold all shares of its three subsidiaries. Therefore, as of the timing of such sales of shares, these businesses are classified as discontinued operations for the fiscal year ended March 31, 2025 and onward, pursuant to item (5) of IFRS. Accordingly, net sales, operating profit, and pre-tax profit have been reclassified to amounts from continuing operations, excluding discontinued operations. Since the twelve months which ended on March 31, 2025 have also been reclassified as such, the year-on-year change is not stated above.

(2) Consolidated Financial Position

	Total Assets	Total Equity	Equity Attributable to Owners of the Parent	Ratio of Equity Attributable to Owners of the Parent	Equity Attributable to Owners of the Parent Per Share
	Million yen	Million yen	Million yen	%	yen
Twelve months ended March 31, 2026	43,796	14,360	14,360	32.8	413.74
Twelve months ended March 31, 2025	32,724	12,469	12,469	38.1	349.35

(3) Consolidated Cash Flows

	Cash Flows from Operating Activities	Cash Flows from Investing Activities	Cash Flows from Financing Activities	Cash and Cash Equivalents at End of Period
	Million yen	Million yen	Million yen	%
Twelve months ended March 31, 2026	7,189	(7,104)	3,585	8,095
Twelve months ended March 31, 2025	4,944	(6,612)	1,526	4,335

2. Dividends

	Annual Dividends per Share					Total Amount of Dividends (Total)	Dividend Payout Ratio (Consolidated)	Ratio of dividends to equity attributable to owners of the parent
	First Quarter End	Second Quarter End	Third Quarter End	Fiscal Year End	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Fiscal year ended March 31, 2025	—	0.00	—	9.00	9.00	321	13.4	2.8
Fiscal year ending March 31, 2026	—	0.00	—	11.00	11.00	—	14.2	2.9
Fiscal year ending March 31, 2027 (Forecast)	—	0.00	—	15.00	15.00		—	

3. Forecast for the Consolidated Fiscal Year Ending March 31, 2027 (April 1, 2026 to March 31, 2027)

(% shows the rate of an increase or decrease compared to the previous year)

Full Year	Net Sales		Operating Profit		Profit Attributable to Owners of the Parent		Basic Earnings per Share
	Million yen	%	Million yen	%	Million yen	%	Yen
	44,000	15.0	5,500	20.2	3,300	20.5	93.45

(Notes) Above forecast is based on information available as of the date of publication of this material.

※ Notes

(1) Material changes of scope of consolidation during the period: Yes

New company's name: Residential Behavior Management Center of Nebraska, LLC

(2) Changes in accounting policies and accounting estimates:

(i) Changes in accounting policies required by IFRS: None

(ii) Changes in accounting policies other than in item (i) above: None

(iii) Changes in accounting estimates: Yes

(3) Number of shares issued (common stock)

(i) Number of shares outstanding at the end of the period (including treasury shares)	As of March 31, 2026	35,712,312	As of March 31, 2025	35,711,612
(ii) Number of treasury shares at the end of the period	As of March 31, 2026	1,004,379	As of March 31, 2025	18,879
(iii) Average number of shares during the period	As of March 31, 2026	35,314,758	As of March 31, 2025	35,704,879

(Reference) Summary of Non-Consolidated Financial Results**1. Non-Consolidated Financial Results for the Fiscal Year Ending March 31, 2026 (April 1, 2025 to March 31, 2026)****(1) Non-Consolidated Operating Results**

(% figures show year-on-year change)

	Net Sales		Operating Profit		Ordinary Profit		Net Profit		Earnings per Share	Diluted Net Earnings per Share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	yen	yen
Twelve months ended March 31, 2026	8,731	12.1	(259)	—	1,682	4.1	1,210	(19.5)	34.27	34.19
Twelve months ended March 31, 2025	7,787	10.3	286	—	1,616	(16.5)	1,504	(29.4)	42.12	42.04

(2) Non-Consolidated Financial Position

	Total Assets	Total Equity	Ratio of Equity	Net Assets Per Share
	Million yen	Million yen	%	yen
Twelve months ended March 31, 2026	30,003	10,782	34.7	300.37
Twelve months ended March 31, 2025	22,900	11,180	47.2	302.92

(Ref.) Equity capital: 10,425 million yen for twelve months ended March 31, 2026
10,812 million yen for twelve months ended March 31, 2025

(Note) Review procedures by certified public accountants or audit corporations on the attached quarterly consolidated financial statements: None

4. Qualitative Information on Financial Results

(1) Explanation of Businesses

Under the vision of “creating a society without obstacles,” LITALICO group has been developing businesses in the area of welfare for persons with disabilities since its establishment in 2005. Current services include learning, vocational training, living assistance and nursing care, provided at about 400 facilities nationwide. In addition, we are also expanding into general education fields such as computer programming. We are also developing internet platform-based services in the disability welfare field by utilizing the expertise we have cultivated through the operation of these facilities. With integration of facility-based and platform-based business, we aim to provide higher quality services to more people through the realization of our vision.

Our group offers various services for individuals, including LITALICO Works, LITALICO Junior (Welfare), LITALICO Junior (Private), LITALICO Junior Visiting Care, LITALICO Wonder, LITALICO Life, LITALICO Residence, LITALICO Homecare, and LITALICO High School. Additionally, we operate LITALICO Development Navi, LITALICO Work Navi, and LITALICO Career, which are internet platform-based services for welfare facilities and its workers.

LITALICO Works is a vocational training and job placement service for people with disabilities, which provides training such as PC skills and resume creation, as well as coordination with corporate HR departments. Retention support after placement is also available. The legally mandated employment rate of persons with disabilities, first set at 1.6% in 1988, has been gradually raised to 2.5% as of April 2024, and the scope of obligation to employ persons with disabilities has been expanded in 2018 to include persons with mental disabilities. As such, the societal demand for employment of disabled persons is becoming stronger each year. However, only 46.0% of companies in Japan had met the mandated employment rate as of 2025, leaving considerable room for expansion of our employment support services.

LITALICO Junior offers learning programs and lifestyle support tailored to the individual needs of each child. Children eligible to attend special needs classrooms in addition to their normal school classrooms continue to increase in elementary schools, junior high schools, and high schools across Japan, despite the overall declining number of children. With increasing social awareness regarding developmental disability, we believe the provision of individually tailored educational opportunities, such as the services provided by LITALICO, are becoming essential.

LITALICO Junior (Welfare) provides child development classrooms and after-school daycare services, as well as visitations to kindergartens, elementary schools and such to offer direct or indirect support.

LITALICO Junior (Private) especially offers short-term, intensive, and substantial educational programs, available both in-class and online.

LITALICO Junior Visiting Care provides nursing, rehabilitation, and developmental support services by using the home-visit care system.

LITALICO Wonder provides a learning space that nurtures the unique ingenuity of each child through creative projects that utilize technology such as programming and robotics, offered both in-class and online. Our exclusive ability to integrate human services know-how in formulating individualized learning programs is featured in this service. Demand continues to expand as subjects such as programming have become compulsory.

LITALICO Life provides information and life planning based on an individual's interests and needs. Utilizing the insights that we have gained from consulting with many families over the years, we are able to provide pertinent life planning advice for the child's educational path, employment potential, and retirement funding, etc.

LITALICO Residence operates a day-time service support group home for people with severe disabilities, as a home for them to be safe, secured, and fulfilled at all hours.

LITALICO Homecare provides medical care and mental support delivered by clinical nurses and rehabilitation therapists who visit the patients' homes.

LITALICO High School operates a correspondence course support high school, which supports students' daily life and education/career option tailored to each of their characteristics.

LITALICO Development Navi operates a website platform, "LITALICO Hattatsu Navi," that provides essential information for families raising children with developmental concerns. Furthermore, LITALICO Development Navi provides services geared towards child welfare service facilities that supports children's growth. These services offer support in areas such as customer acquisition, operation and management, and human resources development. In addition, an online consultation service named "Development Navi PLUS" is also available for families with challenged children.

LITALICO Work Navi operates the employment information site, "LITALICO Shigoto Navi," where people with disabilities can search for their suitable employment opportunities and job assistance services. In addition, it provides user attraction support for other vocational training facilities, as well as recruitment agency services for corporates looking to hire persons with disabilities.

LITALICO Career provides services for people working in the welfare industry for persons with disabilities, who wish to change careers, as well as recruitment support service for welfare facilities. The number of welfare workers continue to increase yearly, and the demand for matching services between welfare facilities and workers is expected to rise going forward.

Furthermore, we have acquired Developmental Disability Center of Nebraska, LLC, an overseas service provider for individuals with severe disabilities, located in Nebraska, U.S.

LITALICO group operates 1) LITALICO Works business in the "Vocational Welfare" business segment to provide vocational welfare services, 2) LITALICO Junior (Welfare) business in the "Child Welfare" business segment to provide child welfare services, 3) LITALICO Development Navi, LITALICO Work Navi, and LITALICO Career businesses in the "Platform" business segment to provide internet platform-based services for facilities and industry workers, and 4) businesses of Developmental Disability Center of Nebraska, LLC in the "Overseas" business segment. All four are reportable segments.

(2) Operating Results for the Twelve Months

(Unit: Million Yen)

Consolidated Results	Twelve months ended March 31, 2025 (Apr 1, 2024 to Mar 31, 2025)	Twelve months ended March 31, 2026 (Apr 1, 2025 to Mar 31, 2026)	Comparison	
Net Sales	32,484	38,247	+5,763	+17.7 %
Operating Profit	3,445	4,576	+1,131	+32.8 %
Profit Attributable to Owners of the Parent Company	2,402	2,738	+336	+14.0 %

(Unit: Million Yen)

Segment Results		Twelve months ended March 31, 2025 (Apr 1, 2024 to Mar 31, 2025)	Twelve months ended March 31, 2026 (Apr 1, 2025 to Mar 31, 2026)	Comparison	
Vocational Welfare	Net Sales	12,538	14,162	+1,624	+13.0 %
	Profit	4,598	4,358	(241)	(5.2) %
Child Welfare	Net Sales	8,812	10,951	+2,139	+24.3 %
	Profit	(98)	1,017	+1,115	— %
Platform	Net Sales	4,530	5,476	+946	+20.9 %
	Profit	1,369	1,789	+420	+30.7 %
Overseas	Net Sales	2,840	3,655	+815	+28.7 %
	Profit	755	860	+105	+13.9 %
Others	Net Sales	3,764	4,003	+239	+6.4 %
	Profit	502	391	(111)	(22.2) %

(3) Explanation of Operating Results

Vocational Welfare Segment

Vocational Welfare business launched two new sites, bringing the total to 164 facilities. While the pace of job placements remained elevated, the number of new users expanded steadily, bringing segment sales for this consolidated fiscal year to 14,162 million yen (13.0% increase versus the previous fiscal year). Furthermore, the segment profit was 4,358 million yen (5.2% decrease versus the previous fiscal year), as the Company conducted marketing investment, advance recruitment of staffs, measures for personnel training, enhancement of corporate culture, and other measures.

Child Welfare Segment

The Child Welfare businesses launched 19 new sites, bringing the total to 186 facilities. The facility operation rate is stable due to a return to short-duration support program. While taking up advance payments for future site launches, which is focused at the beginning of the business year, as well as investment towards measures for corporate culture enhancement, segment sales for this consolidated fiscal year was 10,951 million yen (24.3% increase versus the previous fiscal year), and segment profit was 1,017 million yen (an increase of 1,115 million yen from the previous fiscal year).

Platform Segment

The Platform business continued to see steady acceleration in the pace of new contract acquisitions mainly for SaaS related products, while continuing with aggressive upfront investments such as a significant fortification of staffs. In addition, recruitment support services expanded at LITALICO Career. The result of segment sales for this consolidated fiscal year was 5,476 million yen (20.9% increase versus the previous fiscal year), and segment profit was 1,789 million yen (30.7% increase versus the previous fiscal year).

Overseas

This segment develops overseas business mainly at Developmental Disability Center of Nebraska, LLC, an overseas service provider for individuals with severe disabilities. The business performance was incorporated into our performance from July 2024. The result of segment sales for this consolidated fiscal year was 3,655 million yen (28.7% increase versus the previous fiscal year), and segment profit was 860 million yen (13.9% increase versus the previous fiscal year).

Others

The Others segment consists of LITALICO Junior (Private), LITALICO Wonder, LITALICO Life and other new businesses. Each business proceeded firmly, and we are continuing to invest in business expansion. The result of segment sales for this consolidated fiscal year resulted in 4,003 million yen (6.4% increase versus the previous fiscal year), and segment profit resulted in 391 million yen (22.2% decrease versus the previous fiscal year).

Overall, sales amounted to 38,247 million yen (17.7% increase versus the previous fiscal year), and operating profit was 4,576 million yen (32.8% increase versus the previous fiscal year), and pre-tax profit was 4,232 million yen (33.2% increase versus the previous fiscal year).

Furthermore, profit attributable to owners of the parent company was 2,728 million yen (13.6% increase versus the previous fiscal year). Please note that we have allocated 195 million yen in this consolidated fiscal year, as a loss from the discontinued operations.

5. Description of Financial Position

(1) Assets

Total assets at the end of this consolidated fiscal year increased by 11,072 million yen versus the end of the previous consolidated fiscal year, to 43,796 million yen. This was mainly due to additional investments towards businesses and facilities in the U.S., resulting in an increase of 3,889 million yen in tangible fixed assets and an increase of 1,628 million yen in goodwill.

(2) Debts

Total liabilities at the end of this consolidated fiscal year increased by 9,182 million yen versus the end of the previous consolidated fiscal year, to 29,437 million yen. Main factors were an increase of 7,108 million yen in loans for the purpose of investing additionally towards businesses and facilities in the U.S.

(3) Capital

Capital at the end of this consolidated fiscal year increased by 1,891 million yen versus the end of the previous consolidated fiscal year, to 14,360 million yen. The main increases were 2,738 million yen in the profit attributable to owners of the parent company, and 889 million yen in the exchange differences on translation of foreign operations. The main decrease is due to dividend payments, which was 321 million yen, and increase of treasury stocks, which was 1,295 million yen.

6. Status of Cash Flow for this Fiscal Year

The balance of cash and cash equivalents (“cash”) at the end of the current fiscal year was 8,095 million yen, an increase of 3,760 million yen from the end of the previous fiscal year.

The status of cash flows and their factors during the current consolidated fiscal year are as follows.

(Cash flows from operating activities)

Net cash provided by operating activities amounted to 7,189 million yen (4,944 million yen in the previous fiscal year). This was mainly due to income before income taxes of 4,233 million yen and depreciation and amortization of 3,648 million yen, while income taxes paid totaled 1,050 million yen.

(Cash Flows from Investing Activities)

Net cash used in investing activities totaled 7,104 million yen (6,612 million yen used in the previous fiscal year). This was mainly due to the purchase of property, plant and equipment of 4,087 million yen, the purchase of intangible assets of 1,781 million yen, and the purchase of Developmental Disability Center of Nebraska, LLC of 1,536 million yen.

(Cash Flows from Financing Activities)

Net cash provided by financing activities amounted to 3,585 million yen (1,526 million yen in the previous fiscal year). This was mainly due to a net decrease in short-term loans payable of 4,661 million yen and proceeds from long-term loans payable of 16,100 million yen, while repayment of long-term loans payable of 4,331 million yen, repayment of lease liabilities of 1,875 million yen, and purchases of treasury shares of 1,300 million yen.

7. Explanations Regarding Future Expectations Such As Consolidated Performance Forecast

In the vocational welfare segment, we plan to actively launch new sites, as the operation of existing facilities have stabilized. As we conduct personnel investment towards new site launches in FY2027 and onward, and investment towards service value enhancement, we expect an increase in both sales and profit.

In the child welfare business, demand remains strong, and we plan to aggressively open facilities in a short-time support-centered management format. We expect an increase in both sales and profit by improving profitability through expansion of long-duration support and visitation support.

In the platform business, we expect to increase revenues and profits while continuing to invest aggressively and grow profits at the same time.

In the overseas business, as our immediate objective, we will expand and increase variation of services for severe disabilities in Nebraska.

In other businesses, we expect sales to increase as each business continues to expand steadily. At the same time, we have factored in investments, mainly in newly launched businesses.

For the fiscal year ending March 31, 2027, we forecast consolidated net sales of 44,000 million yen, operating income of 5,500 million yen, and net income attributable to owners of the parent of 3,300 million yen.

Our shareholder return policy is to repurchase treasury stock in accordance with the level of profits and financial position of the Company, while maintaining both active investment in growth and stable dividend increases.

For the fiscal year ending March 31, 2027, we forecast a year-end dividend of 15 yen. We plan to execute a stock repurchase with a maximum of 1 billion yen.

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