

Consolidated Financial Results for the Nine Months Ended December 31, 2025 [IFRS] (Abridged)

Listed Company Name: LITALICO Inc.

URL: <https://litalico.co.jp/en/>

Explanatory materials for financial results: Yes

Listed Exchange: Tokyo Stock Exchange (Ticker: 7366)

TEL: +813(5704)7355

Briefing on financial results: No

Dividend payment commencement date: N/A

Representative: Atsumi Hasegawa, Representative Director and President

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(Rounded to the nearest million yen)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2025 (April 1, 2025 to December 31, 2025)

(1) Consolidated Operating Results

(% figures show year-on-year quarterly change)

	Net Sales		Operating Profit		Pre-tax Quarterly Profit		Quarterly Profit		Quarterly Profit Attributable to the Owners of the Parent		Total Comprehensive Quarterly Income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended December 31, 2025	28,204	19.1	3,182	57.5	2,925	51.8	1,683	21.6	1,683	21.6	2,353	61.3
Nine months ended December 31, 2024	23,679	—	2,021	—	1,927	—	1,384	(47.4)	1,384	(47.4)	1,459	(45.1)

(Note) During the fiscal year ended March 31, 2025 and thereafter, LITALICO have sold all shares of its three subsidiaries. Therefore, as of the timing of such sales of shares, these businesses are classified as discontinued operations for the fiscal year ended March 31, 2025 and onward, pursuant to item (5) of IFRS. Accordingly, net sales, operating profit, and pre-tax quarterly profit have been reclassified to amounts from continuing operations, excluding discontinued operations. Since the nine months which ended on December 31, 2025 have also been reclassified as such, the year-on-year quarterly change is not stated above.

	Basic Quarterly Earnings per Share	Diluted Quarterly Earnings per Share	
		Yen	Yen
Nine months ended December 31, 2025	47.49	47.38	
Nine months ended December 31, 2024	38.77	38.69	

(2) Consolidated Financial Position

	Total Assets	Total Equity	Equity Attributable to Owners of the Parent	Ratio of Equity Attributable to Owners of the Parent
Nine months ended December 31, 2025	Million yen 39,620	Million yen 13,720	Million yen 13,720	% 34.6
Fiscal Year Ended March 31, 2025	32,724	12,469	12,469	38.1

2. Dividends

	Annual Dividends per Share				
	First Quarter End	Second Quarter End	Third Quarter End	Fiscal Year End	Total
Fiscal Year Ended March 31, 2025	Yen —	Yen 0.00	Yen —	Yen 9.00	Yen 9.00
Fiscal Year Ending March 31, 2026	—	0.00	—		
Fiscal Year Ending March 31, 2026 (Forecast)				11.00	11.00

(Notes) Revisions to forecasts of results recently announced: None

3. Forecast for the Consolidated Fiscal Year Ending March 31, 2026 (April 1, 2025 to March 31, 2026)

(% shows the rate of an increase or decrease compared to the previous year)

	Net Sales		Operating Profit		Profit Attributable to Owners of the Parent		Basic Earnings per Share
Full Year	Million yen	%	Million yen	%	Million yen	%	Yen
	36,500	9.9	4,000	15.0	2,500	4.1	70.54

(Notes) 1. Revisions to forecasts of results recently announced: None
 2. Above forecast is based on information available as of the date of publication of this material.
 Actual results may differ due to various future factors.

※ Notes

(1) Changes in significant subsidiaries during the period (changes in specific subsidiaries accompanying changes in scope of consolidation): Yes

New company's name: Residential Behavior Management Center of Nebraska, LLC

(2) Changes in accounting policies and accounting estimates:

(i) Changes in accounting policies required by IFRS: None
 (ii) Changes in accounting policies other than in item (i) above: None
 (iii) Changes in accounting estimates: None

(3) Number of shares issued (common stock)

(i) Number of shares outstanding at the end of the period (including treasury shares)	As of December 31, 2025	35,712,312	As of March 31, 2025	35,711,612
(ii) Number of treasury shares at the end of the period	As of December 31, 2025	616,479	As of March 31, 2025	18,879
(iii) Average number of shares during the period six months)	As of December 31, 2025	35,438,526	As of December 31, 2024	35,703,382

(Note) The financial results for the nine months ended on December 31, 2025 are not subject to review procedures by certified public accountants or audit corporations.

4. Qualitative Information on Quarterly Financial Results

(1) Explanation of Businesses

Under the vision of “creating a society without obstacles,” LITALICO group has been developing businesses in the area of welfare for persons with disabilities since its establishment in 2005. Current services include learning, vocational training, living assistance and nursing care, provided at about 400 facilities nationwide. In addition, we are also expanding into general education fields such as computer programming. We are also developing internet platform-based services in the disability welfare field by utilizing the expertise we have cultivated through the operation of these facilities. With integration of facility-based and platform-based business, we aim to provide higher quality services to more people through the realization of our vision.

Our group offers five services for individuals: LITALICO Works, LITALICO Junior (Welfare), LITALICO Junior (Private), LITALICO Wonder, and LITALICO Life. Additionally, LITALICO Development Navi, LITALICO Work Navi, and LITALICO Career are internet platform-based services for welfare facilities and its workers.

LITALICO Works is a vocational training and job placement service for people with disabilities, which provides training such as PC skills and resume creation, as well as coordination with corporate HR departments. Retention support after placement is also available. The legally mandated employment rate of persons with disabilities, first set at 1.6% in 1988, has been raised to 2.5% as of April 2024, with its scope expanded to include persons with mental disabilities in 2018. However, only 46.0% of companies in Japan had met the mandated employment rate as of 2025, leaving considerable room for expansion of our employment support services.

LITALICO Junior operates special needs classrooms for children in pre-school to grade 12, which offer learning programs tailored to the individual needs of each child, such as language development, cognitive training, social skills, as well as parent training. Children eligible to attend special needs classrooms in addition to their normal school classrooms continue to increase, despite the overall declining number of children in Japan. With increasing social awareness regarding the necessity for specialized developmental learning, we believe individually tailored services such as those provided by LITALICO are becoming essential.

LITALICO Junior (Welfare) provides child development classrooms and after-school daycare services, as well as visitations to kindergartens, elementary schools and daycare centers to offer direct or indirect support.

LITALICO Junior (Private) especially offers short-term, intensive, substantial educational programs.

LITALICO Wonder provides a learning space that nurtures the unique ingenuity of each child through creative projects that utilize technology such as programming and robotics, offered both in-class and online. Our exclusive ability to integrate human services know-how in formulating individualized learning programs is featured in this service. Demand continues to expand as subjects such as programming have become compulsory.

LITALICO Life provides information and life planning based on an individual's interests and needs. Utilizing the insights we have gained from consulting with many families over the years, we are able to provide pertinent life planning advice for the child's educational path, employment potential, and retirement funding, etc.

LITALICO Development Navi operates a website platform, “LITALICO Hattatsu Navi,” that provides essential information for families raising children with developmental concerns. Online consultation services “Development Navi PLUS,” are also available for families with challenged children. In addition, the platform provides services geared towards other child welfare service providers, offering support in areas such as customer acquisition, operation and management, and human resources development.

LITALICO Work Navi operates the employment information site, “LITALICO Shigoto Navi,” where people with disabilities can search for suitable employment opportunities. In addition, we provide recruitment agency services for corporates looking to hire persons with disabilities, as well as user attraction support for other vocational training facilities.

LITALICO Career provides recruitment agency services, both for industry workers searching for employment, and welfare facilities searching for staff. The number of welfare workers continue to increase yearly, and the demand for matching services between facilities and workers is expected to rise going forward.

In addition, we operate HumanGrow Inc., a provider of vocational training for people with disabilities. Furthermore, we have acquired Developmental Disability Center of Nebraska, LLC, an overseas service provider for individuals with severe disabilities, located in Nebraska, U.S.

LITALICO group operates 1) LITALICO Works and HumanGrow businesses in the “Vocational Welfare” business segment to provide vocational welfare services, 2) LITALICO Junior (Welfare) business in the “Child Welfare” business segment to provide child welfare services, 3) LITALICO Development Navi, LITALICO Work Navi, and LITALICO Career businesses in the “Platform” business segment to provide internet platform-based services for facilities and industry workers, and 4) businesses of Developmental Disability Center of Nebraska, LLC in the “Overseas” business segment. All four are reportable segments.

(2) Operating Results for the Nine Months

(Unit: Million Yen)

Consolidated Results	Nine months ended December 31, 2024 (Apr 1, 2024 to Dec 31, 2024)	Nine months ended December 31, 2025 (Apr 1, 2025 to Dec 31, 2025)	Comparison	
Net Sales	23,679	28,204	+4,525	+19.1 %
Operating Profit	2,021	3,182	+1,162	+57.5 %
Profit Attributable to Owners of the Parent Company	1,384	1,683	+299	+21.6 %

(Unit: Million Yen)

Segment Results		Nine months ended December 31, 2024 (Apr 1, 2024 to Dec 31, 2024)	Nine months ended December 31, 2025 (Apr 1, 2025 to Dec 31, 2025)	Comparison	
Vocational Welfare	Net Sales	9,406	10,441	+1,035	+11.0 %
	Profit	3,445	3,236	(209)	(6.1) %
Child Welfare	Net Sales	6,209	7,903	+1,694	+27.3 %
	Profit	(518)	402	+920	— %
Platform	Net Sales	3,337	4,066	+729	+21.8 %
	Profit	1,045	1,396	+351	+33.6 %
Overseas	Net Sales	1,921	2,793	+872	+45.4 %
	Profit	494	666	+173	+35.0 %
Others	Net Sales	2,807	3,001	+194	+6.9 %
	Profit	336	283	(53)	(15.7) %

(3) Explanation of Operating Results

Vocational Welfare Segment

Vocational Welfare business launched two new sites, bringing the total to 163 facilities. While the pace of job placements remained elevated, the number of new users expanded steadily, bringing segment sales for this consolidated cumulative third quarter to 10,441 million yen (11.0% increase versus the same quarter of the previous year). Furthermore, the segment profit was 3,236 million yen (6.1% decrease versus the same quarter of the previous year), as the Company conducted marketing investment, advance recruitment of staffs, measures for personnel training, enhancement of corporate culture, and other measures.

Child Welfare Segment

The Child Welfare businesses launched 18 new sites, bringing the total to 185 facilities. The facility operation rate is stable, due to a return to short-duration support program. While taking up advance payments for future site launches, which is focused at the beginning of the business year, as well as investment towards measures for corporate culture enhancement, segment sales for this consolidated cumulative third quarter was 7,903 million yen (27.3% increase versus the same quarter of the previous year), and segment profit was 402 million yen (an increase of 920 million yen from the same quarter of the previous year).

Platform Segment

The Platform business continued to see steady acceleration in the pace of new contract acquisitions mainly for SaaS related products, while continuing with aggressive upfront investments such as a significant fortification of staffs. In addition, recruitment support services expanded at LITALICO Career. The result of segment sales for this consolidated cumulative third quarter was 4,066 million yen (21.8% increase versus the same quarter of the previous year), and segment profit was 1,396 million yen (33.6% increase versus the same quarter of the previous year).

Overseas

This segment develops overseas business mainly at Developmental Disability Center of Nebraska, LLC, an overseas service provider for individuals with severe disabilities. The business performance was incorporated into our performance from July 2024. The result of segment sales for this consolidated cumulative third quarter was 2,793 million yen (45.4% increase versus the same quarter of the previous year), and segment profit was 666 million yen (35.0% increase versus the same quarter of the previous year).

Others

The Others segment consists of LITALICO Junior (Private), LITALICO Wonder, LITALICO Life and other new businesses. Each business proceeded firmly, and we are continuing to invest in business expansion. The result of segment sales for this consolidated cumulative third quarter resulted in 3,001 million yen (6.9% increase versus the same quarter of the previous year), and segment profit resulted in 283 million yen (15.7% decrease versus the same six-months period of the previous year).

Overall, sales amounted to 28,204 million yen (19.1% increase versus the same quarter of the previous year), and operating profit was 3,182 million yen (57.5% increase versus the same quarter of the previous year), and pre-tax quarterly profit was 2,925 million yen (51.8% increase versus the same quarter of the previous year). Furthermore, profit attributable to owners of the parent company was 1,683 million yen (21.6% increase versus the same quarter of the previous year). Please note that we have allocated 185 million yen in this consolidated cumulative third quarter, as a quarterly loss from the discontinued operations.

5. Description of Financial Position

(1) Assets

Total assets at the end of this consolidated cumulative third quarter increased by 6,896 million yen versus the end of the previous consolidated fiscal year, to 39,620 million yen. This was mainly due to additional investments towards businesses and facilities in the U.S., resulting in an increase of 3,443 million yen in tangible fixed assets and an increase of 1,415 million yen in goodwill.

(2) Debt

Total liabilities at the end of this consolidated cumulative third quarter increased by 5,645 million yen versus the end of the previous consolidated fiscal year, to 25,900 million yen. Main factors were an increase of 5,004 million yen in loans for the purpose of investing additionally towards businesses and facilities in the U.S.

(3) Capital

Capital at the end of this consolidated cumulative third quarter increased by 1,251 million yen versus the end of the previous consolidated fiscal year, to 13,720 million yen. The main increases were 1,683 million yen in the quarterly profit attributable to owners of the parent company, and 671 million yen in the exchange differences on translation of foreign operations. The main decrease is due to dividend payments, which was 321 million yen, and increase of treasury stocks, which was 795 million yen.

6. Explanations Regarding Future Expectations Such As Consolidated Performance Forecast

In the vocational welfare segment, while we will temporarily limit the number of new site launches in order to strengthen the internal structure, we have conducted marketing investment, measures for personnel training, and investments for enhancement of corporate culture, etc. In the second half of the year, we continued with our investments, including recruitment of staffs for new site launches in the next fiscal year and onward. We plan to newly launch more than 20 facilities in the fiscal year ending March 31, 2027.

In the child welfare business, demand remains strong, and we plan to aggressively open facilities in a short-time support-centered management format.

In the platform business, we expect to increase revenues and profits while continuing to invest aggressively and grow profits at the same time.

In the overseas business, we expect stable expansion, and while we factor in additional investments for growth, we also expect an increase in both sales and profit.

In other businesses, we expect sales to increase, while incorporating medium- and long-term investments, as each business steadily expands.

For the fiscal year ending March 31, 2026, we forecast consolidated net sales of 36,500 million yen, operating income of 4,000 million yen, and net income attributable to owners of the parent of 2,500 million yen.

Our shareholder return policy is to repurchase treasury stock in accordance with the level of profits and financial position of the company, while maintaining both active investment in growth and stable dividend increases.

For the fiscal year ending March 31, 2026, we forecast a year-end dividend of 11 yen. Stock repurchase of 800 million yen has been completed during this consolidated cumulative third quarter, and will plan to execute additional stock repurchase during the term beginning from January 27 and ending on the end of March, with a maximum of 500 million yen.

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